\*\*\*\*PLEASE DO NOT SHARE Beyond the ARL Library Community\*\*\*\*

Date: November 23, 2015

To: ARL Collection Development Contacts

From: Sharla Lair, Licensing Program Strategist, LYRASIS

Re: Duke University Press e-Duke Book Scholarly Collections Special Offers, Winter 2015-16

New for 2016, LYRASIS has negotiated an offer under the terms of the ARL Licensing Initiative for the **Duke University Press e-Duke Books Scholarly Collections.** The recent content is included in annual collections from 2008-2016, and pre-2008 content is included in the e-Duke Book Archives. All participants will get at least 10% off the list price, and if we gather more than 25 participants, the discounts increase. As more libraries participate, the better the prices become. **The offer deadline by which libraries need to express their intentions to order at specific discount levels is** **February 29, 2016. Final orders will be confirmed and invoiced by March 15, 2016.**

The 2016 annual e-Duke Books Scholarly Collection includes approximately 100 new electronic books published by Duke University Press in the humanities and social sciences. The 2016 annual collection is offered for purchase for a one-time fee with perpetual rights. Participants also receive complimentary access to 2,100 titles published since 2008 with the purchase of the 2016 annual collection. Earlier annual collections from 2008-2015 are available for purchase with perpetual rights as well. For libraries that prefer perpetual ownership of the backlist titles, the 1,250 e-books published before 2008 are available for one-time purchase with perpetual rights as e-Duke Books Archive.

e-Duke Books have the following features

* DRM-free: users can print, read online, or download PDFs by chapter
* Multi-user access
* Perpetual access to purchased content
* No hosting fees
* Term access to over 2,000 backlist titles
* [MARC records](http://read.dukeupress.edu/librarian-tools) with chapter-level metadata
* COUNTER-compliant usage statistics

Of particular note for many of you will be the 10-title Duke University Press ebook collection that is currently part of the [Knowledge Unlatched Round 2](http://www.knowledgeunlatched.org/) open access initiative. Seven of the ten titles are included in the 2016 annual eDuke Books Scholarly Collection, and the remaining three titles are included in the 2015 annual eDuke Books Scholarly Collection. All ten of these titles are listed below.

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| **Title** | **Year** | **Author** |
| Cold War Anthology: The CIA, Pentagon, and the Growth of Dual-Use Anthropology | 2016 | David H. Price |
| Dalit Studies | 2016 | Ramnaryan S. Rawat and K. Satyanarayana |
| Diaspora and Trust: Cuba, Mexico, and the Rise of China | 2016 | Adrian H. Hearn |
| Disciplinary Conquest: U.S. Scholars in South America, 1900 - 1945 | 2016 | Ricardo Salvatore |
| Making Refuge: Somali Bantu Refugees and Lewiston, Maine | 2016 | Catherine Besteman |
| Moral Economies of Corruption: State Formation and Political Culture in Nigeria | 2016 | Steven Pierce |
| Sexual States: Governance and the Struggle over the Antisodomy Law in India | 2016 | Jyoti Puri |
| Gesture and Power: Religion, Nationalism, and Everyday Performance in Congo | 2015 | Yolanda Covington-Ward |
| Metroimperial Intimacies: Fantasy, Racial-Sexual Governance, and the Philippines in U.S. Imperialism, 1899-1913 | 2015 | Victor Mendoza |
| Negro Soy Yo: Hip Hop and Raced Citizenship in Neoliberal Cuba | 2015 | Marc D. Perry |

Please note that Duke University Press has shared with us that the collection should also include approximately 100 titles that are not destined for open access. We encourage you to participate in Knowledge Unlatched Round 2, but if you purchase the 2015 and/or 2016 annual e-Duke Books Scholarly Collection you may wish to indicate on the Knowledge Unlatched pledge form that you are already acquiring the Duke collection titles in an alternative manner.

The [group license](http://bit.ly/1MXzL2m) that LYRASIS/ARL negotiated in 2015 governs purchases of the e-Duke Books in 2016. All libraries purchasing Duke ebook content through LYRASIS will be covered by the terms of this agreement. LYRASIS will be responsible for obtaining each institution’s agreement to abide by the terms of this central license, which we will do as part of the routine ordering process. The license document has intentionally been written to transcend state and U.S/Canadian boundaries. We recognize that legal offices at some institutions will require state-specific language, and we can facilitate amendments of this type to the central license when necessary.

The negotiations with Duke University Press proceeded over more than a year. Challenging issues were the interlibrary loan provision and the local hosting of content provision, both required by the ARL Licensing Initiative specifications. We reached resolution on these points by agreeing to quote subsections of Section 108 of the US Copyright Law in the license document in addition to referencing this law. Also, Duke has requested the right to impose a reasonable fee for supporting the load of content onto a local hosting platform. As a single press, they are less able to absorb the additional technical and labor costs to support this requirement than the other aggregated providers that are part of the ARL Licensing Initiative (UPSO, MUSE, and De Gruyter).

**Action Items**

1. Review the pricing spreadsheet at <http://bit.ly/2016eDukeBooksARLpricing>.
2. Review the ARL/LYRASIS central license for UPSO at <http://bit.ly/1MXzL2m> and be prepared to agree to abide by the terms of this license at the point of an actual order. If amendments are needed to specify state law in the case of public institutions, contact me ([sharla.lair@lyrasis.org](mailto:sharla.lair@lyrasis.org)) so that we have time to facilitate those amendments.
3. Determine collections of interest and the price point (% discount off list) that would enable you to make a purchase.
4. Complete the Expression of Interest Form at <https://www.surveymonkey.com/r/eDuke2016> by **February 29, 2016, indicating the % discounts needed for each collection of interest that would enable your library to place an order**.
5. Be prepared to confirm a final order by **March 15, 2016**. As a reminder, so no one is caught by surprise, a 5% administrative fee as negotiated between ARL and LYRASIS will apply to all orders from libraries as all will be new participants under the new e-Duke Books Scholarly Collections license agreement.

Please let me know if you have any questions ([sharla.lair@lyrasis.org](mailto:sharla.lair@lyrasis.org), 800-999-8558, ext. 2902), and I look forward to working with you in 2016.

Thanks,

Sharla Lair

Useful links:

[ARL Pricing Spreadsheet](http://bit.ly/2016eDukeBooksARLpricing)

[e-Duke Books Scholarly Collection](https://www.dukeupress.edu/Libraries/collectionDetail.php?collectionid=2)

[Librarian Tools](http://read.dukeupress.edu/librarian-tools) (Includes MARC Records)

[Collection Title Lists](https://www.dukeupress.edu/Assets/Downloads/dup_info_titles.xls)

[LYRASIS Central License with Duke University Press](http://bit.ly/1MXzL2m)